

# **CYCLON HELLAS S.A.**

### PREF.REG.NO :8412/06/B/86/21 G.E.MI. Nr. 122123707000 - ADDRESS: 124 MEGARIDOS AV., ASPROPIRGOS 193 00

#### Figures and Financial Information the year from 1 January 2013 to 31 December 2013

According to Law 2190/1920 article 135, for entities publishing annual financial statements consolidated or not.

The following figures and financial information, deriving from the financial statements, aim to provide a general information for the financial position and results of CYCLON HELLAS S.A. and the Group. Therefore, we suggest to any reader, before making any investment decision or

transaction concerning the	Company and/or th	e Group, to visit its	Corporate web site	where the financial s	tatements and the auditors	s report are presented.

		ing the company and					
Supervising Authority:	Ministry of Development						
Members of the B.OD.:	D.Kontaxis - President, Managing Director, executive member,						
	N.Rempakos - executive member, A.Sklivaniotis - executive member						
	D.Mpartzokas - Non Executive Member,						
	M.Stiakakis - Independent	non Executive Mem	ber				
	I.Papamihalis - Independe						
			mber.				
The Certified Auditor:	Andreas Barlikas SOEL Reg.Nr. 13991 Deloitte, Hatzipavlou, Sofianos and Kampanis S.A SOEL Reg. Nr.: E 120						
Auditing Company: Type of Auditors' Review Report:	Ungualified opinion	anos anu Kampanis	5.A SOEL Rey. NI	E 120			
Date of approval of financial statements	Onqualmed opinion						
by the Board of Directors :	26.03.2014						
Company's website:	www.cyclon.gr						
. ,	BALANCE SHEET (Amounts i	n €000)					
	GRO	UP	СОМР	ANY			
	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012			
ASSETS							
Fixed assets	29.408	31.124	27.423	29.092			
Investment property	2.265	1.953	2.265	1.95			
Intangible assets	48	27	3	4			
Other non current assets	4.704	4.942	8.096	7.93			
Inventories	9.340	12.126	8.626	11.48			
Trade receivables	33.813	38.539	32.920	37.674			
Other current assets	9.195	7.294	8.433	6.603			
TOTAL ASSETS	88.773	96.005	87.766	94.74 <sup>,</sup>			
EQUITY AND LIABILITIES							
Share capital	12.532	12.532	12.532	12.532			
Reserves and retained earnings	17.648	16.994	18.364	17.58			
Capital and resreves attributable							
to equity holders of the Company (a)	30.180	29.526	30.896	30.11			
Minority interest (b)	215	194					
Total equity (c) = (a)+(b)	30.395	29.720	30.896	30.117			
Borrowings - non current	16.479	-	16.479				
Non current liabilities	5.855	5.699	5.610	5.41			
Borrowings - current	16.351	35.430	15.879	24.416			
Other current liabilities	19.693	25.156	18.902	34.79			
Total liabilities (d)	58.378	66.285	56.870	64.624			
TOTAL EQUITY AND LIABILITIES (c) + (d)	88.773	96.005	87.766	94.74			
STATEME	INT OF CHANGES IN EQUITY (	Amounts in € 000)					
	GRO		СОМР				
Fauity opening balance at	31 Dec 2013	31 Dec 2012	31 Dec 2013 31 Dec 2012				

	31 Dec 2013	31 Dec 2012	31 Dec 2013	31 Dec 2012	
Equity opening balance at 1/1/2013 and 1/1/2012 respectively	29.720	30.636	30.117	31.065	
Profit for the year	647	(1.033)	779	(948)	
Minority interest	28	117	-		
Equity closing balance at 31/12/2013					
and 31/12/2012 respectively	30.395	29.720	30.896	30.117	

CASH FLOW STATEN	IENT (Amount in €	Income Expenses					
	GROUP			PANY	Receivables		
	01.01-31.12.2013	01.01-31.12.2012	01.01-31.12.2013	01.01-31.12.2012	Payables		
Cash flows from operating activities					Remuneration of the Group and the Company's directors and members of the BoD		
Earnings before tax:	1.505	(527)	1.686	(525)	Receivables from the Group and the Company's directors and members of the BoD		
Plus / (minus) adjustments for:	-	-	-	-	Payables to the Group and the Company's directors and members of the BoD		
Depreciation	2.344	2.599	2.185	2.447	Intercompany transactions and balances of the companies consolidated		
Provisions	928	1.688	713	1.617	under the full metod where eliminated on consolidation.		
Foreign exchange differences	187	135	175	136	9. Provisions		
Net result (profit ,loss) from financing activities	(1.076)	(1.463)	(1.067)	(1.463)	The amount of provions for each of the following categories are as follows:		
Interest expense	3.038	3.184	2.965	2.988			
Plus / (minus) adjustments for changes in working capital	-	-	-	-	Provisions for bad debts (note 11 of the consolidated financial statements).		
Decrase / (increase) of inventories	2.786	(3.953)	2.854	(3.697)	Provisions for tax unaudited years (note 19 of the consolidated financial statement	:s).	
Decrase / (increase) receivables	4.126	11.464	4.315	10.744	Provisions for staff leaving indemnities (note 21 of the consolidated financial staten	nent	
(Decrease) / increase of creditors - other than bank loans	(5.577)	(3.258)	(5.526)	(2.826)	10. Other comprehensive income after tax		
Minus:	-	-	-	-	Other comprehensive income after tax is analysed as follows:		
Interest paid and similar charges	(3.040)	(3.030)	(2.968)	(2.981)	Actuarial valuation gains		
Income taxes paid	(403)	(15)	(391)		Foreign exchange differences		
Net cash generated /							
(used) from operating activities (a)	4.818	6.824	4.941	6.440	Aspropirgos, 26/03/2014		
Cash flow from investing activities							
Purchases of property, plant and equipment (PPE),					The President of the BoD	-	
and intangible assets	(1.027)	(1.662)	(895)	(1.262)	Managing Director		
Proceeds from sale of PPE	195	65	115	65			
Interest received	515	772	509	769			
Disposal/(acquisition or increase)					DIMITRIOS P. KONTAXIS	Α	
of share capital of of subsidiary and other investments			(400)		ID No AE 552587		
Net cash used in investing activities (b)	(317)	(825)	(671)	(428)			
Cash flow from financing activities							
Repayments of finance lease (capital)	(97)	(97)	(97)	(97)			
Grants received	-	-	-	-	The Accounting Manager		
Proceeds form borrowings	3.774	-	3.774	-			
Repayments of borrowings	(6.277)	(12.849)	(6.117)	(12.890)			
Net cash used in financing activities (c)	(2.600)	(12.946)	(2.440)	(12.987)			
Net (decrease) /					ATHANASIOS TH. KOURKOUNA	S	
increase in cash and cash equivalents (a) + (b) + (c )	1.901	(6.947)	1.830	(6.975)	ID No AE 537043		
Cash and cash equivalents at beginning of year	7.294	14.241	6.603	13.578	E.C.G. Licence No 36417 A Class	s	
Cash and cash equivalents at end of year	9.195	7.294	8.433	6.603			

IN	COME STATEMENT (	(Amounts in 000´s €)			
	GRO	UP	COMPANY		
_	01.01-31.12.13	01.01-31.12.12	01.01-31.12.13	01.01-31.12.12	
Turnover	331.782	364.353	329.619	361.679	
Gross profit	18.513	18.015	16.690	16.377	
Profit before taxes, interest expenses	4.087	1.765	4.189	1.707	
Profit / (loss) before taxes	1.505	(527)	1.686	(525)	
Less: Taxes	(1.155)	(245)	(1.171)	(191)	
Profit / (loss) after taxes (A)	350	(772)	515	(716)	
Attributable to:	-	-	-	-	
- Equity holders of the company	357	(766)	515	(716)	
- Minority interest	(7)	(6)	-	-	
Total other income after tax (B)	297	(261)	264	(232)	
Total income after tax (A) + (B)	647	(1.033)	779	(948)	
Attributable to :	-	-	-	-	
- Equity holders of the company	654	(1.037)	779	(948)	
- Minority interest	(7)	4	-	-	
Total income after tax	647	(1.033)	779	(948)	
Earnings per share after tax- basic					
(amounts in €)	0,0134	(0,0287)	0,0193	(0,0269)	
Profit before tax, financial, investment results,					
depreciation and amortisation	6.431	4.364	6.374	4.154	

#### ADDITIONAL INFORMATION (Amounts in 000's €)

#### Accounting principles

The accounting principles and estimates adopted by the Company and the Group are the same with those in force at 31 December 2012, except for the accounting policy regarding the recognition of actuarial gains and losses for staff leaving indemnities (notes 3 and 30 of the annual consolidated financial statements).

## Earnings per share

#### Earnings per share where calculated based on the weighted avergage number of shares.

#### Unaudited tax years

Unaudited tax years of the Company and its subsidiaries are stated in note 24 of the annual financial statements. Subsidiaries

Subsidiaries consolidated are stated in note 10 of the consolidated financial statements. There was no change in the method of consolidation of the subsidiaries.

The financial years of the subsidiaries are the same whith that to the Company.

#### Pledges on Group's assets

The pledges on fixed assets of the parent company and subsequently of the Group amount to  $\ \in$  24.000 in favour of National Bank and  $\in$  18.000 in favour of Emporiki bank.

# Contingent liabilities

There are no contingent liabilities which could have material adverse effects on the financial position of the Group and the Company.

# 7. Number of employees

The number of employees is : Company 178 (2012 : 181), Group 263 (2012 : 263)

#### 8. Related party transactions

Intragroup sales and purchases for the year ended 31 December 2013 and the receivables and paybles as at 31 December 2013, are as follows

		Group	Company
		2013	2013
	Income	4.993	2.110
	Expenses	173.495	4.103
	Receivables	1.026	1.813
2	Payables	8.854	169
	Remuneration of the Group and the Company's directors and members of the BoD	845	517
5)	Receivables from the Group and the Company's directors and members of the BoD	-	-
-	Payables to the Group and the Company's directors and members of the BoD	-	-
7	Intercompany transactions and balances of the companies consolidated		
7	under the full metod where eliminated on consolidation.		
6	9. Provisions		
5)	The amount of provions for each of the following categories are as follows:		
8		Group	Company
-	Provisions for bad debts (note 11 of the consolidated financial statements).	8.005	7.863
)	Provisions for tax unaudited years (note 19 of the consolidated financial statements).	385	330
4	Provisions for staff leaving indemnities (note 21 of the consolidated financial statements).	3.359	3.062
5)	10. Other comprehensive income after tax		
-	Other comprehensive income after tax is analysed as follows:	Group	Company
)	Actuarial valuation gains	311	264

(14)

The Chief Financial Office

ACHILEAS B. SKLIVANIOTIS ID No AE 031481